

CANADIAN POWER AND SAIL SQUADRON
Western Ontario District Conference/Council Meeting

The Meeting was called to order at 1335 on January 16, 2000 at the St Thomas Senior's Centre.

2. The other concerns five-year budgets, which will be dealt with under New Business, but copies of the letter will be handed out by Keith to the Squadron Commanders now.

1. ROLL CALL

Officers

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|-------------------------------|-------------------------------|
| D/C Tony Pritchard, <u>N</u> | D/Lt/C Rod Wraith, <u>N</u> |
| D/LT/C Pat Pearson, <u>AP</u> | D/Lt Keith Roberts, <u>N</u> |
| D/Lt Joe Gatfield, <u>AP</u> | P/D/C Bob Gallagher, <u>N</u> |
| Lt/C John Pegg | D/Lt Wayne Brown |
| D/Lt Jerry Menard, S | D/Lt Jeff Evans |
| D/Lt Judie Ladouceur | P/D/C Larry Hicks |
| P/D/C Jack Wittig | D/Lt John Davis, <u>AP</u> |

Past Commanders

- | | |
|-------------------------------|------------------------------|
| P/D/C Earl Speller, <u>AP</u> | P/D/C Frank Kelly, <u>AP</u> |
| P/D/C Ken Cucksey, <u>N</u> | P/D/C Brian Govan, <u>AP</u> |
| P/D/C Jay Connor | |

Squadron Delegates

- | | |
|----------------------------|--------------------|
| CHATHAM 297 (6) | P/Cdr Jack Pearson |
| Cdr George Prins | |
| ERIE SHORES 153 (5) | |
| None | |

- GODERICH 149** (5)
Cdr Walter Evans, P

- | | |
|------------------------------|--------------------------|
| LONDON 1086 (20) | Lt/C John Kabel <u>N</u> |
| Cdr David E Corke, <u>AP</u> | S/Lt Alice Baratta |
| P/Cdr Mary Pritchard | |
| P/Cdr Nick Baratta | |

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|-----------------------|-----------------|
| SARNIA 288 (5) | Lt/C Mike Baker |
| Cdr Chris Schooley | |
| P/Cdr Paul Campbell | |

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|-----------------------------|--------------------|
| ST THOMAS 185 (5) | Lt/C Charles Cook |
| P/D/C Jay Connor, <u>AP</u> | P/Cdr Karen Connor |
| Lt/C Gene Mooney | r |
| P/Cdr John Clifford | |

- STRATFORD 147** (5)
Cdr Gary Bidgood, S

- TILLSONBURG 340** (7)
None

- WALLACEBURG 92** (5)
None

- WINDSOR 640** (12)
None

Guests:

1st Lt Marilyn Rossite

2. APPROVAL OF MINUTES:

*** MOVED by Larry Hicks, seconded by Jack Pearson, that the minutes of the meeting of November 21, 1999, be approved as printed and circulated..

***CARRIED

3. BUSINESS ARISING FROM MINUTES:

None

4. CORRESPONDENCE:

Two pieces of correspondence:

1. One involves an RP application for Lesley Head, which I will cover in my report.

5. REPORTS OF THE DISTRICT OFFICERS:

D/C Tony Pritchard, N

We received an application from John Gullick of HQ asking for Recognized Provider status for Leslie Head, or HeadsUp Navigation. The Squadron Commanders and the members of the RP Committee are all aware of this, so I will report only briefly for the benefit of other members. Leslie Head is a CPS member, active in her own Squadron, and RP in British Columbia. She keeps her boat in Lake Huron and she applied for RP status for all of Ontario. It appeared that she, and also possibly John Gullick, thought that this could be approved by the D/Cs in Ontario. However, both I and Dick Hember from York West District said that this had to go through the Squadrons. Initially a number of people outside our District were favourably inclined towards this application, but I gave my view that if she wanted to be a summer tourist in Ontario she would be welcome, but I did not see why she should finance her holiday by stealing our students.

However, I sent the information to the Squadrons, and after three had rejected the application I corresponded with John by e-mail, and we agreed that this had to done at least District by District, and so I rejected this on behalf of the District and advised the other Squadrons to go no further. I have since learned that York West District also rejected this application.

There is a Governing Board meeting next month. If there are any particular concerns or issues from any Squadron or District Officer please let me know. (Rod should be there as incoming D/C - paid for by National)

Congratulations to London on their 50th Anniversary party. Mary and I attended and had a good time. I was also pleased to see a number of members from other Squadrons there. We have another District Meeting in March, and this will be followed by the District AGM in April. I am now reminding you well in advance (and in case you miss the March meeting) that all District Officers are expected to give a report of activities over the past District year, and all Squadron Commanders have a duty to attend and give a Squadron report. The Squadron Commanders are also required to submit a list of their Squadron's delegates to the meeting as described in the District Regulations. If you have any questions on this the District Secretary will be pleased to answer them.

D/Lt/C Rod Wraith, N . (Executive Officer)

1. Since our last meeting the only item regarding Recognized Providers consisted of the application of HeadsUp to run programs for a fee throughout South Western Ontario. There was little support for this endeavour and D/C Tony Pritchard informed John Gullick that we would not be endorsing the request. The request had been directed to HQ rather than to the individual Squadrons and I think rejecting this approach was the correct move by Tony.

2. Most of my time has been devoted to assisting the Goderich District AGM committee in their plans for the April 8th & 9th meeting. There have been 4 full committee meetings thus far and after attempting to establish a budget, beginning work at

establishing committees, developing a program of workshops, completing a brochure which I have brought with me today, things are looking quite good. Success now depends on the support of District and Squadron members to come and get involved.

3. I will be asking a number of people to act as Seminar Leaders for the workshops. I hope each will appoint a secretary to take minutes of each of the approximately 1/2 hour seminars so that a report can be presented at our first meeting after the AGM.

4. I will need the e-mail address of each Squadron Newsletter Editor so I can forward to them a copy of the registration form, etc., to go out with their next newsletter. Please make sure I have your Squadron e-mail contact person today. I am circulating a sheet. You all have my e-mail address so they can contact me but I will be away for about 2 1/2 weeks beginning on Wednesday Jan 19th.

D/Lt/C Patricia Pearson, AP (District Training Officer)

1. The new Boating Course has been well received, and seems to be running smoothly. Our thanks to all those dedicated Instructors and Proctors who took up the new look of our course, and just took it in stride because they want the best for their students. Some have passed along corrections for the text- these, too, are appreciated, because it is an awesome task to get it right the first time with so many changes in text in the past year. Some squadrons have completed both exams, the Accredited Boating exam for the PCOC, as well as the Boating exam, covering the whole course. Both exams have gone fairly well. We are helped greatly in this area by our Boating Exam Evaluators, P/D/C Bob Gallagher, N, S/Lt Gary Henrich, N, and P/R/C Doug Wilson, N. Joining them this fall has been P/Cdr. Joe Essery, AP, in Goderich, D/Lt Jeff Evans, in Sarnia, and Clayton Squire, AP, in Chatham. In most squadrons they are helped by individual markers, as well. My sincere thanks to D/Lt Joe Gatfield, AP, for overseeing five of the ten squadrons.

2. While the Evaluation Sheet for the exam has improved the follow-up, a review of the actual exam is still important to have the student see the actual errors and understand the correction.

3. For those of you who had your Winter Registrations, please send on your Form 20 to me when you have a firm number of registrations. I brought along some blank Form 20s if you need one. (Otherwise, they are available from HQ). If you have any update numbers, please let me know (phone, Fax, E-mail) because I will use the numbers listed on the Form 20 to order the exams for your classes. I will also use the number of Winter registrations for my report to National in early February.

4. I have updated the Boat Pro course numbers with a printout from September-December. Most squadrons have had a reprieve from the extremely busy spring. Some squadrons have had quite a few calls, but the real need has been for the Boating Course, so the student has been directed there. With an increase in advertising there will probably be an increase for both courses in the spring.

5. The recent issue of Pro Moto has many interesting updates. Be sure to read it from cover to cover to keep up with what other areas are doing (for ideas), as well as question and answer solutions to possibly match some of your concerns.

6. D/Lt Joe Gatfield, AP and I will be attending the National Training Meetings in Toronto March 17-19, 2000. If you have concerns that need to be brought forward, please let Joe or I know.

7. The new National Training Officer, V/C Tony Gardiner, 1V

sent a Training Memo in December commenting on the following

■ a " Youth and Operator Competency Training" seminar, sponsored by Canadian Coast Guard was to be held in December, one of many to be given across Canada. Stay tuned for more details.

■ no sign-off yet by Industry Canada on our VHF course.

■ work is progressing well in hopes that the new AP course and its Instructor Notes and at least two exams will be ready for the Fall, 2000 training season.

8. For members wanting to upgrade their knowledge of courses already taken, you can request just the Student Notes from HQ. (I checked with Brian Burch).

9. I have ordered and received 5 more copies of the Course Calculator, along with the free Video, on the background of its use. That's 10 copies of the calculator for the District, along with 2 videos. They are helpful for the Advanced students who find it easier and faster to make conversions without using the TVMDC calculation. See me after the meeting if you still need one for your squadron.

10. With the District AGM coming up in early April I hope the Squadron Training Officers and those who are following them will plan to join us, especially for the Saturday morning sessions and the afternoon

Annual General Meeting. There's usually lots of information, a chance to get a more overall view of CPS, and you'll probably meet or make some new friends. It's always fun to socialize after, as well. Hope to see you there.

D/Lt/C Keith Roberts, N, (Administrative Officer)

My thanks to Cdr Jay Connors and the St. Thomas Squadron for hosting to-day's District Conference/Council Meeting. Our next meeting will be on Sunday March 12th., 2000 at 1330 and it will be hosted by Sarnia Squadron at the Sarnia Yacht Club, Front Street, Sarnia

In mid December, I received from R/C Ralph Murray the **Certificates of Participation** for the Officer Training Program and forwarded same to the twenty-nine individuals that had participated on November 11/99. If you attended the Officer Training Workshop and did not receive your certificate please let me know.

I also mailed, to the appropriate members, the pictures of the Award Presentations taken at the November 21st meeting in Chatham.

Included in the duties of the District Administrative Officer is the responsibility for and taking care of the District and National Flags and arranging for them to be properly displayed at District meetings and functions. Western Ontario District does not have a U. S. flag which should be displayed as a common curiosity at district functions when we have U.S. guest(s). In the past we have relied on local squadrons to provide same. I would like to see district purchase our own U.S. flag. Also, Section 3 in the Operations Manual is on CPS Customs & Flags and in Section 3.13- Displaying Flags Indoors there is a Note that statesFinials (top ornaments on staffs) have a specific significance. In civilian usage the Canadian Flag should be topped by a gold maple leaf, while the U. S. flag should be topped by a gold eagle. The CPS flag should carry a good "fancy spear". We do not have the proper finials. I checked prices with the National Flag & Sign Company in London. To acquire a U.S. flag with staff and base cost would be \$ 133.94 ; a gold maple leaf finial - \$60.98 ; a gold eagle finial - \$74.98 . I did not get a price for the fancy spear, but it

would be in the 50 to 60 dollar range. If the feeling is that we should pursue this matter, I will make a motion to that affect.

*****MOVED BY Keith Roberts, seconded by Jack Pearson, that the District purchase a US National Flag and a USPS Ensign, in a size to match our present Canadian Flag and CPS Ensign, and purchase the proper emblems to go on the top of the flag poles.**

CARRIED****

P/D/C Bob Gallagher, N. (District Secretary)

No Report

D/Lt John Pegg, S. (District Treasurer):

STATEMENT OF RECEIPTS AND DISBURSEMENTS
FOR PERIOD ENDING JANUARY 15, 2000

BALANCE BROUGHT FORWARD	\$2,292.24
RECEIPTS:	
District Dues	<u>\$777.00</u>
	\$3,069.24
DISBURSEMENTS:	
Cheque 11 Pat Pearson expenses	\$ 0.71
Cheque 12 Bob Gallagher expenses	\$341.34
Cheque 13 Tony Pritchard expenses	\$ 7.84
Cheque 14 Wraith expenses	<u>\$ 75.93</u>
Total Disbursements	<u>\$445.82</u>
BALANCE	\$2,623.42

GIC \$20,309.18 @ 4.3 %

We have a credit at National of \$35.47, and have no debts

*****MOVED BY John Pegg, seconded by Jack Pearson that the treasurers report be accepted as presented.**

CARRIED***

D/Lt Joe Gatfield (Asst Training Officer): .

This bit of advice comes from Windsor STO Mike Smith and CPS's Marjorie.

When applying for membership and the potential member already has their PCOC card, the name, address etc. must be exactly as stated on the CP515 form when they applied for the PCOC card. Windsor is apparently the first to apply for membership for some of those that achieved the PCOC card from the Boating Course. Two examples that they have run into: Sarah has her PCOC. The CPS2 shows her as Sally....name she registered under for the Course...two different people?? No...one and the same. Debra has her PCOC. The CPS2 shows her as Debbie....same as above. The other thing is addresses...Avenue becoming Ave.

The solution...fill in the CPS2 from the information on your copy of the CP515 if you are going to apply for membership. This is a whole new problem area not quite encountered before. Please be careful and thank you for passing this information on to those that it will affect.

D/Lt John Davis, AP (Radio Talk (VHF) Officer):

Since last meeting, London Squadron has had 16 pass Radio Talk. Chatham Squadron has had 19 sign up to take the Radio Seminar. I would like to hear from anyone else when seminars are scheduled.

Bob Parke would like to have a Radio Exam "Challenge" at

the London Boat Show. I have some reservations about this, as I don't think that anyone will pass without taking the course.

Will we need a training session for VHF at the District AGM for instructors?

Would every squadron send their schedule for VHF Course seminars so we can have a list at the London Boat Show.

*****MOVED BY John Kabel, seconded by Jack Pearson, that the District offer a VHF Challenge Exam at the London Boat Show.**

Motion was DEFEATED by a vote of 14 to 11.

D/Lt Valerie Gujban (Youth Officer)

No report

D/Lt Ron Jones (Membership)

No report.

D/Lt Jerry Menard (MAREP Officer):

No report

D/Lt Wayne Brown (PRO):

The brainstorming session of the Squadron Pro's that took place at Chatham on November 21, 1999 proved to be very successful. If you don't mind I'll take a couple of minutes to share with you some of the great ideas that were put on the table. Copies of the ideas were sent to all the Pro's but I have some extra copies if anyone would like one.

For the Squadron Pro's January and February are months when you can take some time to organize your plan of attack for the new year. Find out what courses are being offered by your Squadron and plan how you're going to promote them, set up your advertising budgets, make up a contact list for public service announcements in the media, organize your participation in boat shows, think about some new ways to promote your Squadron, implement some of the ideas from the brainstorming session. In other words get organized! !

IDEAS FROM THE PRO MEETING NOVEMBER 21 /99

1. Western Ontario Squadrons would hold an Awareness Weekend" the third weekend of August each year. Representatives of the squadrons would have flyers available to hand out at the local marinas promoting the dates of the courses being offered by each squadron and contact names and phone numbers. Thomas Blake of the London Squadron would coordinate the program.
2. Make arrangements for your town or city fly the Power and Sail Squadron Flag in front of the city hall during Safe Boating Week. Arrange for some press coverage and an opportunity to promote the Safe Boating Week and CPS.
3. Make arrangements with local Marine Stores and boat brokers to include a card of congratulations to boaters on the purchase of their new or used boat from your Squadron, along with an invitation to take a boating course. These cards are available from Linda Green at National Headquarters and can be personalized for your Squadron.
4. Have a float in local parades. Pull a boat on a trailer with signs promoting your Squadron, hand out brochures outlining the courses available from your Squadron. Use a mailing label with a phone number for your Squadron and stick it on all the brochures. New Folders are available from National for this purpose. People handing out the material could wear life jackets to draw attention.
5. Get in touch with your local fire department and police department, offer to run Boat Pro Courses and Exams at the

local fire hall. Have the departments round up people to take the course. The more people take the course, the more people talk about it and the word of mouth advertising will help attract more participants. The same idea will work if you get the marinas and high school involved in promoting the Boat Pro Course .

6. Get a teacher involved with promoting Boat Pro in your local high schools. One idea is to charge your normal fee for the course, \$55.00 for example. When a student passes the exam, donate all or part of the \$55.00 back to the school as a bursary sponsored by your Squadron.

7. Contact your local Chamber of Commerce or Business Improvement Association about have your Power Squadron and CPS logo included in the signs that mark the entrance to your city or town.

8. Use portable roadside signs to promote courses and events being held by your Squadron. The general feeling was that this type of advertising works much better than newspapers.

9. Get to know your local radio stations program director. If possible, get to meet them face to face and get them to agree to give you help with public service and community calendar type announcements free of charge. All radio stations are required by the terms of their license to do this type of local promotion and you will find they are ready and willing to co-operate with you. Stress that The Canadian Power and Sail Squadron is a non profit organization and that you "save lives". National supplies each of us with pre written public service announcements for use on radio and they are valuable to run from Spring to Fall. You might even be able to get your Squadron phone number mentioned in the promos. If your radio station has a talk show, try and arrange for your commander or other knowledgeable member of your Squadron to appear on their program during Safe Boating Week or even to talk about the mandatory Boat Operators Card. You should also get to know the news director of the radio station and become the expert he calls whenever a boating question arises. Be the one they call when they want background information or a comment. When you buy advertising on radio, ask when the peak audience times are because that's when you should run your commercials. Because we are non profit, most radio stations will offer bonus commercials related to how many commercials you purchase. Don't be afraid to ask for a discounted price, after all, we are non profit.

10. Cable tv channels are community minded just like radio. Get to know their manager. You might investigate the possibility of producing a half hour program that could be aired during Safe Boating Week or anytime during the boating season. As a PRO you can write a series of questions about boating safety, have the cable announcer ask the questions and your Squadron Commander could supply the answers on camera and demonstrate the various safety devices like flares and pfd's.

11. Getting free publicity on commercial television is more difficult. However most stations have a coming events program that can be used to promote courses being offered by your Squadron. Remember, they require lots of lead time so plan ahead. The same approach can be used as in radio for news coverage. Most times tv stations look for a local slant to the news, be the local boating expert so they'll call you when they have a question or need a comment on local boating news. Meet the news director face to face if possible.

12. Trade shows are now easier to participate in with the 50/50 co-op program just announced by National. These shows are a great time to promote courses, especially Boat Pro. You can sell the Boat Pro manuals, conduct the challenge, hand out safe boating information and really promote your Squadron and CPS.

13. Newspaper advertising could be approached as a group sharing in the cost of an advertising in the London Free Press. Some local papers have a Coming Events section that you can use free of charge. The feeling was that the small classified ads are the most effective and least expensive way of advertising in newspapers. Attend your boating classes and take pictures of participants along with a news story about the activity. Offer it to the local paper as a human interest type article. They love pictures of local people, and will appreciate you writing the story for them, making it easy to use. Take the work out of for them, they'll love you for it.

14. Have instructors at the boating courses wear golf shirts, sweat shirts, denim shirts with your Squadron logo. It not only presents a uniform look for all the instructors it gives you another way to promote your Squadron when people wear your clothing. It's a good idea to have a supply of clothing at the Graduation Banquet of your boating courses to offer for sale to the graduates and guests. If you don't want to tie up money in merchandise, have sizes available to try on and take orders for delivery later.

15. Arrange to have a guest speaker to a Squadron evening. Brian Hancock, Canada's "Around the World Whitbread" sailor was suggested as an excellent speaker. Joan Hicks from Tillsonburg Squadron has information on how to contact Mr. Hancock.

16. For about \$14.00 a month, your Squadron can have a phone line installed. Simply attach an answering machine to the line. This allows you to use the same number for your Squadron contact number that can be accessed by authorized people from their own phone. You can then use the number on all your promotional material even when your officers change on the bridge.

In closing, I would like to thank everyone who attended this session. It was great to meet all of you and I was pleased with the great ideas that were brought forth. It was obvious to me that we have a group of hard working PROS in The Western Ontario District who have inventive minds and the drive to put their ideas in operation. We'll do this again.

Rod pointed out that he had the book prepared by the PR Officer and himself on the USPS Ensign transfer to the Tillsonburg Squadron. The book is going to the Governing Board in February, but if anybody would like to look at it before it goes, it will be up on the head table after the meeting.

D/Lt Jeff Evans (Environmental Officer):

No report

D/Lt Judie Ladouceur (USPS Liaison Officer):

Just a reminder of the upcoming USPS D9 Spring Conference on March 24-26, 2000. I have distributed the needed paperwork. D/Lt Lew Culver and I are planning to host a hospitality room. The US people are quite thrilled about that. Lew and I are in need of help in the hospitality room. The conference coordinator was Has suggested that someone from the Sarnia Power and Sail Squadron attend. They would set up a table so the fliers for the Rendezvous could be distributed and questions answered. In one of the seminars on Saturday, our rendezvous will be discussed. If someone from Sarnia could attend that would be helpful.

Regarding the Rendezvous, I have mailed out the fliers to the different squadrons in USPS D/9. I have had several phone calls and it seems most people are working on their vacations schedules and are trying to fit it in.

If you plan on attending the conference please let Lew or I know.

With regards to the USPS conference, I will be requesting monetary support from the District at the Council Meeting. Room reservations should be done before 2 March 2000 which is before our next District Bridge Meeting.

S/Lt Alice Baratta (boat Show Officer)

The contract was faxed on December the 9th to Brian Burch so he could sign and return it to me with verification of 1 million dollars of liability insurance for the project. To date I have not heard from Brian concerning this matter. When the deadline approached, I signed the contract and sent it with the cheque to Jeff, the boat show manager. I'm sorry to disappoint you but the second area for the Boat Pro & VHF Challenge we couldn't get it for 255.00. All I could spend was \$50.00. I'm sure you will give me permission to spend a little extra now for curtains to keep the area more private for the exams. The area will be fairly close to the regular booth which will make it easier for the volunteers.

Reminder - Those interested in working at the Boat Show Booth please contact me this week so I can set up the schedule. I would appreciate knowing from each squadron the earliest date that they are running a Boat Pro course. This information is necessary so the volunteers can direct the Show visitors to the closest location.

P/D/C Larry Hicks: (Immed Past Commander)

No report.

P/D/C Jack Wittig - Nominating Committee:

No report.

*****MOVED BY Keith Roberts, seconded by Joe Gatfield, that the District Officers reports be accepted as presented. CARRIED*****

6. SQUADRON COMMANDERS' REPORTS:

CHATHAM - Cdr George Prins:

Report given by Cdr George Prins, see chart for summary.

ERIE SHORES WEST - Cdr Jim Birch:

Report given by P/D/C Frank Kelly in the absence of Cdr Jim Birch, see chart for summary.

GODERICH - Cdr Walter Evans:

Report given by Cdr Walter Evans, see chart for summary.

LONDON - Cdr David Corke;

Report given by Cdr David Corke, see chart for summary.

STRATFORD - Cdr Gary Bidgood

Report given by Cdr Gary Bidgood, see chart for summary.

TILLSONBURG - Cdr Joan Hicks,

Report given by /D/C Larry Hicks in the absence of Cdr Joan Hicks, see chart for summary.

SARNIA - Cdr Chris Schooley,

Report given by Cdr Chris Schooley, see chart for summary.

ST THOMAS - P/D/C J. Connor AP;

Report given by Cdr J. Connor, see chart for summary.

WALLACEBURG - Cdr Mike Croxford,
No report.

WINDSOR - Cdr Mark Stock

Report given by D/Lt Joe Gatfield in the absence of Cdr Mark Stock, see chart for summary.

***** MOVED BY Walter Evans, seconded by John Kabel, that the Squadron Commander's reports be accepted as presented.**

CARRIED***

7. REPORTS OF THE PAST COMMANDERS

P/D/C Larry Hicks	No report
P/D/C Jay Connor	No report
P/D/C Jack Wittig	No report
P/D/C Brian Govan:	No report
P/D/C Bob Gallagher:	No report
P/R/C Ken Cucksey:	No report
P/D/C Frank Kelly:	No report
P/D/C Earl Speller:	Earl suggested that we should contact our friends in USPS to see if we could buy the USPS Ensign and the US National flag at a price less than the Canadian suppliers offer them for.

****** MOVED BY Jack Wittig, seconded by John Davis, that the Past Commanders' reports be accepted and presented.**

CARRIED***

8. REPORTS FROM DISTRICT COMMITTEES

a) AGM Committee

Rod reported that all was ready for the District AGM in Goderich. It is taking place on April 8th & 9th, 2000 at the Knights of Columbus Community Hall, 390 Parsons Crt, Goderich, ON. Get your registrations in now so that they can plan on it. He is also looking for people to put on half hour seminars.

PROGRAM

Saturday April 8, 2000

1030-1500 Registration at Knights of Columbus Community Hall

0900-0930 Surprise Musical Performance plus coffee & donuts

0930-1200 WORKSHOPS

- How can we improve CPS?
- Running a successful BoatPro Program
- Teaching Aids Demonstration & Competition
- BoatPro or Accredited Boating Course?
- The Successful Environment Program (How do we get the \$500.00?)
- "Chew the Fat with the Chief Commander"
- Recognized Providers (pros and cons for Squadrons)
- Why are members not taking Advanced and Elective Courses

1030-1500 Spousal Program
(Bus leaves from the Cedar Lodge Motel)

1200-1330 Light Lunch in Goderich

1400-1600 District Annual General Meeting

1600-1730 Visit Hospitality Room ()

for Boating Trim Adjustment
 1740-1800 Bussing back to K of C Hall
 1800- Dinner, and Enjoyment cash bar)
 Entertainment "Stress Reduction"
 Bussing back to Cedar Lodge Motel
 Sunday April 9, 2000
 0830-1000 Brunch at the Candlelight
 Check-out.

PROPOSED BUDGET		January 13, 2000	
Cost of Items		Expected Income	
Room	\$432	Reg 30X55	\$1,650
Dinner	1,288	80 people 50X25	<u>1,250</u>
Bus Trans	200	Sub Total	2,900
Flowers	50	District Cheque	<u>500</u>
Linens	20	Sub Total	3,400
Coffee & Do	100	Cost For Cheques	<u>30</u>
Sat Lunch	120.00	Total	\$3,370
Free Dinner	64		
Sunday Bn	315		
Hosp Room	200	including pop and munchies	
Entertainm	200	Lady's Lunch Tickets \$15	
Name Tag	<u>100</u>	Lady's Lunch	
Total	\$3,089	Surplus	\$280

b) Rendezvous Committee

Jeff Evans reported an incredibly fast pace of registration; they have three, which is the largest he had heard about in mid January. They are encouraged by the interest of USPS members. They are getting a number of phone calls back from just their web site and a number of people are down loading application forms. They have between 130 and 170 slips. At Rendezvous 95 all were sold. They are planing on being sold out again this time. They are expecting 400 people in attendance for the event and have arranged for tents to be put up outside the Marina to increase the capacity for the dinner and program. He suggested that, please get your entry in early if you are going to attend. They have also made arrangements for hotels and parking for RVs.

The program is as follows:

- Friday - Chris claims they will have the "Mother of All Wine Patrols"
 Goderich will have Chili dogs, kareoke.
- Saturday- St Thomas - breakfast
 Kidfest, (free)
 Legion fishing derby in Sarnia Bay
 Shuttlebus to two Casinos and Malls
 Dinghy madness
 Slip n' dip lunch
- Saturday Night- World Famous Chicken & Ribs \$15.
 Live band
- Sunday Morning breakfast by London
 Commander's Competition - Tillsonburg.

Note: You must go through the Rendezvous committee to get a slip; if you call the Marina they will say they are all rented.

c) Ways and Means Committee:

Joe Gatfield stated that they were down to a balance of \$550.69 in the BoatWin Fund. They are going to spend of it on training aids, and then transfer the balance to the general account.

d) Nominating Committee:

Jack Wittig reported that the Nominating Committee was still trying to fill a full slate of officers for the District but will have their report ready for March. The squadrons are the life line of the District, and he would like the squadron commanders to step up and take their part in supporting the District. We could use their expertise and knowledge to fill some of the slots. As you look back over the years, you have the same people doing the work at District, just changing jobs, which is good, but we need new blood, new faces. He pointed out that the District is an extension of the squadrons and only exists to serve them. Lets help get the best people for the jobs.

9. NEW BUSINESS

Jay Connor, as National Officer in charge of shows, requested the squadrons give him a list of all upcoming trade shows, boat shows, recreational shows, or expositions in the District. He pointed out that co-op advertising money is available for these events, and would appreciate outlines and submissions for support from National.

D/C Tony presented a memo from V/C Kent Barisdale, requesting the squadrons' opinions on producing five-year budgets. At the 1999 Annual Conference in Niagara Falls, the view was expressed that CPS should be budgeting five years into the future. Kent pointed out that to accomplish this each squadron would need to provide five-year budgets in detail, as outlined in his memo. All squadrons present agreed that this would be a difficult exercise. D/C Tony had already suggested to Kent that the budgets from squadrons would necessarily be so inaccurate that the overall CPS budget thus produced would be useless, a view with which Kent appeared to agree with. It was agreed that D/C Tony should confirm this opinion to Kent.

P/D/C Bob Gallagher asked if any one was interested in a District Calendar. This would be a common calendar, listing the activities of all the squadrons in the District. There seemed to be little interest in the idea, and one comment was that most of the information was now on the Squadron web sites. Bob agreed, but pointed out that less than 20% of our district representatives had access to the internet, and thus the information was limited to a few. The idea was dropped.

Cdr Chris Schooley requested \$500. seed money for the Rendezvous. This conformed to Policy, and will be considered at the Council meeting following this meeting.

D/Lt Joe Gatfield expressed his concerns about the way the Head request for Registered Provider was presented by National. As a member of the Committee, he received a copy of the application, and he was concerned that National put the squadrons under some duress to approve the application, indicating that she was going to teach the course whether under CPS or not, the implication being that if we did not approve it, the course was going ahead anyway. Joe felt that we were having a gun put to our head by National, and that John Gullick had indicated that verbal approval was given before consideration by the squadrons. Joe suggested that National should not put forward any recommendations until approved by the squadrons, and certainly not before the squadrons have reviewed the material. Joe felt that we should perhaps go back to National and stress that any approval should come from the squadrons up, and not be approved by National

D/C Tony pointed out that National took a practical view when John Gullick went to the District Commanders, rather than

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to the squadrons. Tony also pointed out that other districts require RP's because of the heavy demand or the large territory they must cover, and not in the happy position that Western Ontario District is in.

P/ID/C Earl Speller pointed out that this person could teach the program with or without our approval. The course did not have to be given by CPS or its representatives.

***MOVED by Jay Connor to terminate the District

Conference Meeting.

CARRIED****

District Conference Meeting was closed at 1542.

DISTRICT SQUADRON REPORTS

JANUARY 2000

SQUADRON	MEMBERS	COURSES	PAST EVENTS	UPCOMING EVENTS	PROMOTIONS
CHATHAM	Regular 250 Family 45 Jr & Ass 12 Total 309	BoatPro 27 Boating 7 VHF 19	Winter class registration on Jan 12	Meet student night on Feb 15 AGM on Mar 28	Banner on bridge overpass advertising winter classes very successful. Llewelyn And Patsy Cole will be awarded rescue of the year award.
ERIE SHORES WEST	Regular Family Jr & Ass Total	Boating Piloting			
GODERICH	Regular 123 Family 21 Jr & Ass 20 Total 165	BoatPro Chal Boating 8 passed Piloting 15 passed Plan spring courses in VHF, BoatPro, GPS		District AGM Apr 8 th & 9 th , 2000	
LONDON	Regular 945 Family 151 Jr & Ass 49 Total 1147	BoatPro 20 Boating 47 Piloting 12 AP 6 JN 1 Mar Main 10 Electronics 7 Seamanship 21 VHF 16 Nav GPS 15 Inst. Train 4	50 th Anniversary Party Squadron has submitted money to make the Foundation Honour list.	Bus trip Toronto AGM Apr 4 BoatPro Apr 10 VHF Apr 11	Offered Scouts Canada BoatPro course for \$20 but they must supply class room. Would like to thank all in District who attend 50 th Anniversary Party.
SARNIA	Regular 237 Family 40 Jr & Ass 18 Total 295	Boating 14 Piloting 8 VHF 30		Boat Show bus trip on Jan 22. Graduation May 5, Navy Club Sarnia	Rendezvous plans going well, only 139 wells left. Home page at xcelco.on.ca/nSPSQ
ST THOMAS	Regular Family Jr & Ass Total 191	Boating 5 Piloting 2 Advance Piloting 2	Winter registration Results 2 Piloting, 5 Boating	AGM Mar 30 Grad Jun 9	Saturation advertising for the winter courses resulted in poor return on money. Christmas Parade with 4 entries
STRATFORD	Regular Family Jr & Ass Total 157	Boating 21 Piloting 7	Santa Clause parade a success again this year.	Boat Show trip Jan 22, AGM Mar 25	Giving BoatPro course at local high school. Runs 1.25 hrs twice a week. No charge unless they write exam for Certificate.
TILLSONBURG	Regular Family Jr & Ass Total 345	32 Boating Students 10 Piloting, 1 JN	Boat Show trip Jan 15. (2 buses) was great success.	Mid-Winter cruise is Mar 4 at Oxford Fish & Game, Woodstock	Safety day in April. Putting signs up on highways to welcome people to City
WALLACEBURG	Regular Family	BoatPro Boating			

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	Jr & Ass Total	—				
WINDSOR	Regular Family Jr & Ass Total	596 100 63 <u>759</u>	3 Boating Piloting BoatPro in Feb VHF in Feb	72 11	Jan 21- Fall students grad. Squadron Nite Mar 19	Cobo Hall Boat show on Feb 17.

DISTRICT COUNCIL MEETING

The District Council meeting was called to order at 1546.

The Treasurer, John Pegg, presented the following accounts to be paid from the regular account.

District Administrative Officer Keith Roberts	\$ 57.57	
District Secretary Bob Gallagher		
Printing, postage	172.82	
Sarnia Rendezvous	500.00	
Judy Ladoucer - USPS Conference		450.00
London Boat Show	<u>190.15</u>	
TOTAL EXPENSES	\$1,370.54	

******MOVED BY John Pegg, seconded by Dave Corke, that the outstanding invoices be paid.**

******CARRIED**

District Treasurer presented the following accounts to be paid from the BoatWin Fund:

Pat Pearson	98.50
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******MOVED BY Joe Gatfield, seconded by Jay Connor, that these accounts be paid from the BoatWin Fund.**

******CARRIED**

******MOVED BY Joe Gatfield, seconded by Keith Roberts, that the balance of the BoatWin Fund be transferred to the General account,
and that the BoatWin account be closed out.**

******CARRIED**

******MOVED BY David Corke that the Council Meeting be terminated.**

******CARRIED**

The meeting was adjourned at 1554.

P/D/C Bob Gallagher, N
District Secretary.

NOTICE

DISTRICT CONFERENCE/COUNCIL MEETING

The Western Ontario District Conference/Council will meet on the following:

Date: SUNDAY, March 12, 2000
Time: 1330
Place: Sarnia Yacht Club
Sarnia, Ontario.
Host: Sarnia Power and Sail Squadron

For the Purpose of:

- 1. Roll Call**
- 2. Approval of minutes from the November 21, 1999 Meeting**
- 3. Business arising from the minutes.**
- 4. Correspondence**
- 5. Receiving District Officer's Reports**
- 6. Receiving Squadron Commander's Reports**
- 7. Receiving Past District Commander's Reports**
- 8. Reports from the District Committees**
- 9. New Business**
- 10. Termination of Meeting**

Bob Gallagher,
District Secretary.